

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 27, 2020

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-21835

**HELIOS TECHNOLOGIES, INC.**

(Exact Name of Registration as Specified in its Charter)

FLORIDA  
(State or Other Jurisdiction of  
Incorporation or Organization)  
  
1500 WEST UNIVERSITY PARKWAY  
SARASOTA, FLORIDA  
(Address of Principal Executive Offices)

59-2754337  
(I.R.S. Employer  
Identification No.)

34243  
(Zip Code)

941/362-1200  
(Registrant's Telephone Number, Including Area Code)

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock \$.001 Par Value	HLIO	The NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller Reporting Company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The registrant had 32,093,461 shares of common stock, par value \$.001, outstanding as of July 24, 2020.

Helios Technologies, Inc.  
INDEX  
For the quarter ended  
June 27, 2020

Page

PART I. FINANCIAL INFORMATION

Item 1.	<u>Financial Statements</u>	
	<u>Consolidated Balance Sheets as of June 27, 2020 (unaudited) and December 28, 2019</u>	3
	<u>Consolidated Statements of Operations for the Three Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	4
	<u>Consolidated Statements of Operations for the Six Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	5
	<u>Consolidated Statements of Comprehensive Income (Loss) for the Three and Six Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	6
	<u>Consolidated Statements of Shareholders' Equity for the Three Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	7
	<u>Consolidated Statements of Shareholder's Equity for the Six Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	8
	<u>Consolidated Statements of Cash Flows for the Six Months Ended June 27, 2020 (unaudited) and June 29, 2019 (unaudited)</u>	9
	<u>Condensed Notes to the Consolidated, Unaudited Financial Statements</u>	10
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	32
Item 4.	<u>Controls and Procedures</u>	32

PART II. OTHER INFORMATION

Item 1.	<u>Legal Proceedings</u>	33
Item 1A.	<u>Risk Factors</u>	33
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	33
Item 3.	<u>Defaults Upon Senior Securities</u>	33
Item 4.	<u>Mine Safety Disclosures</u>	33
Item 5.	<u>Other Information</u>	33
Item 6.	<u>Exhibits</u>	34

PART I: FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS.

Helios Technologies, Inc.  
Consolidated Balance Sheets  
(in thousands)

	June 27, 2020 (unaudited)	December 28, 2019
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 36,965	\$ 22,123
Restricted cash	37	39
Accounts receivable, net of allowance for doubtful accounts of \$1,101 and \$1,131	73,018	66,677
Inventories, net	84,950	85,195
Income taxes receivable	2,852	3,196
Other current assets	17,296	15,359
Total current assets	215,118	192,589
Property, plant and equipment, net	140,605	145,854
Deferred income taxes	8,837	5,803
Goodwill	346,071	377,569
Other intangible assets, net	286,522	294,651
Other assets	4,627	5,285
<b>Total assets</b>	<b>\$ 1,001,780</b>	<b>\$ 1,021,751</b>
<b>Liabilities and shareholders' equity</b>		
Current liabilities:		
Accounts payable	\$ 29,424	\$ 29,730
Accrued compensation and benefits	16,457	16,898
Other accrued expenses and current liabilities	12,159	13,549
Current portion of contingent consideration	797	828
Current portion of long-term non-revolving debt, net	10,216	7,623
Dividends payable	2,888	2,884
Income taxes payable	9,972	4,941
Total current liabilities	81,913	76,453
Revolving lines of credit	193,948	208,708
Long-term non-revolving debt, net	83,267	84,062
Deferred income taxes	48,084	49,290
Other noncurrent liabilities	27,804	25,602
Total liabilities	435,016	444,115
Commitments and contingencies	—	—
Shareholders' equity:		
Preferred stock, par value \$0.001, 2,000 shares authorized, no shares issued or outstanding	—	—
Common stock, par value \$0.001, 100,000 shares authorized, 32,081 and 32,047 shares issued and outstanding	32	32
Capital in excess of par value	367,841	365,310
Retained earnings	257,568	267,658
Accumulated other comprehensive loss	(58,677)	(55,364)
Total shareholders' equity	566,764	577,636
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,001,780</b>	<b>\$ 1,021,751</b>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

**Helios Technologies, Inc.**  
**Consolidated Statements of Operations**  
(in thousands, except per share data)

	Three Months Ended	
	June 27, 2020	June 29, 2019
	(unaudited)	(unaudited)
<b>Net sales</b>	<b>\$ 119,294</b>	<b>\$ 143,842</b>
Cost of sales	74,575	87,615
<b>Gross profit</b>	<b>44,719</b>	<b>56,227</b>
Selling, engineering and administrative expenses	23,600	25,309
Amortization of intangible assets	4,417	4,545
<b>Operating income</b>	<b>16,702</b>	<b>26,373</b>
Interest expense, net	2,891	4,048
Foreign currency transaction loss, net	283	501
Miscellaneous expense (income), net	18	(157)
Change in fair value of contingent consideration	(34)	56
<b>Income before income taxes</b>	<b>13,544</b>	<b>21,925</b>
Income tax provision	636	4,660
<b>Net income</b>	<b>\$ 12,908</b>	<b>\$ 17,265</b>
<b>Basic and diluted net income per common share</b>	<b>\$ 0.40</b>	<b>\$ 0.54</b>
Basic and diluted weighted average shares outstanding	32,081	32,012
<b>Dividends declared per share</b>	<b>\$ 0.09</b>	<b>\$ 0.09</b>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

**Helios Technologies, Inc.**  
**Consolidated Statements of Operations**  
(in thousands, except per share data)

	Six Months Ended	
	June 27, 2020 (unaudited)	June 29, 2019 (unaudited)
<b>Net sales</b>	<b>\$ 248,777</b>	<b>\$ 290,693</b>
Cost of sales	152,208	177,958
<b>Gross profit</b>	<b>96,569</b>	<b>112,735</b>
Selling, engineering and administrative expenses	49,264	51,465
Amortization of intangible assets	8,765	9,066
Goodwill impairment	31,871	—
<b>Operating income</b>	<b>6,669</b>	<b>52,204</b>
Interest expense, net	5,842	8,433
Foreign currency transaction loss, net	408	62
Miscellaneous income, net	(76)	(50)
Change in fair value of contingent consideration	(34)	775
<b>Income before income taxes</b>	<b>529</b>	<b>42,984</b>
Income tax provision	4,844	9,315
<b>Net (loss) income</b>	<b>\$ (4,315)</b>	<b>\$ 33,669</b>
<b>Basic and diluted net (loss) income per common share</b>	<b>\$ (0.13)</b>	<b>\$ 1.05</b>
Basic and diluted weighted average shares outstanding	32,071	31,995
<b>Dividends declared per share</b>	<b>\$ 0.18</b>	<b>\$ 0.18</b>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

**Helios Technologies, Inc.**  
**Consolidated Statements of Comprehensive Income (Loss)**  
(in thousands)

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 27, 2020</b>	<b>June 29, 2019</b>	<b>June 27, 2020</b>	<b>June 29, 2019</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>
<b>Net income (loss)</b>	<b>\$ 12,908</b>	<b>\$ 17,265</b>	<b>\$ (4,315)</b>	<b>\$ 33,669</b>
Other comprehensive income (loss)				
Foreign currency translation adjustments, net of tax	3,562	3,498	(1,338)	(1,333)
Unrealized gain (loss) on interest rate swap, net of tax	227	(2,042)	(1,975)	(3,124)
Total other comprehensive income (loss)	3,789	1,456	(3,313)	(4,457)
<b>Comprehensive income (loss)</b>	<b>\$ 16,697</b>	<b>\$ 18,721</b>	<b>\$ (7,628)</b>	<b>\$ 29,212</b>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

**Helios Technologies, Inc.**  
**Consolidated Statements of Shareholders' Equity (unaudited)**  
**Three Months Ended**  
**(in thousands)**

	Preferred shares	Preferred stock	Common shares	Common stock	Capital in excess of par value	Retained earnings	Accumulated other comprehensive loss	Total
<b>Balance, March 28, 2020</b>	—	\$ —	32,075	\$ 32	\$ 366,521	\$ 247,548	\$ (62,466)	\$ 551,635
Shares issued, restricted stock			(6)					—
Shares issued, ESPP			11		368			368
Shares issued, discretionary contribution			1		45			45
Stock-based compensation					914			914
Cancellation of shares for payment of employee tax withholding					(7)			(7)
Dividends declared						(2,888)		(2,888)
Net income						12,908		12,908
Other comprehensive income							3,789	3,789
<b>Balance at June 27, 2020</b>	<u>—</u>	<u>\$ —</u>	<u>32,081</u>	<u>\$ 32</u>	<u>\$ 367,841</u>	<u>\$ 257,568</u>	<u>\$ (58,677)</u>	<u>\$ 566,764</u>
<b>Balance, March 30, 2019</b>	—	\$ —	31,996	\$ 32	\$ 360,195	\$ 232,445	\$ (52,166)	\$ 540,506
Shares issued, restricted stock			(1)					—
Shares issued, other compensation			7					—
Shares issued, ESPP			15		436			436
Shares issued, ESOP					60			60
Stock-based compensation					1,413			1,413
Dividends declared						(2,882)		(2,882)
Net income						17,265		17,265
Other comprehensive income							1,456	1,456
<b>Balance at June 29, 2019</b>	<u>—</u>	<u>\$ —</u>	<u>32,017</u>	<u>\$ 32</u>	<u>\$ 362,104</u>	<u>\$ 246,828</u>	<u>\$ (50,710)</u>	<u>\$ 558,254</u>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

**Helios Technologies, Inc.**  
**Consolidated Statements of Shareholders' Equity (unaudited)**  
**Six Months Ended**  
**(in thousands)**

	Preferred shares	Preferred stock	Common shares	Common stock	Capital in excess of par value	Retained earnings	Accumulated other comprehensive loss	Total
<b>Balance at December 28, 2019</b>	—	\$ —	32,047	\$ 32	\$ 365,310	\$ 267,658	\$ (55,364)	\$ 577,636
Shares issued, restricted stock			15					—
Shares issued, other compensation			5					—
Shares issued, ESPP			23		723			723
Shares issued, discretionary contribution			1		45			45
Stock-based compensation					2,447			2,447
Cancellation of shares for payment of employee tax withholding			(10)		(684)			(684)
Dividends declared						(5,775)		(5,775)
Net loss						(4,315)		(4,315)
Other comprehensive loss							(3,313)	(3,313)
<b>Balance at June 27, 2020</b>	<u>—</u>	<u>\$ —</u>	<u>32,081</u>	<u>\$ 32</u>	<u>\$ 367,841</u>	<u>\$ 257,568</u>	<u>\$ (58,677)</u>	<u>\$ 566,764</u>
<b>Balance at December 29, 2018</b>	—	\$ —	31,965	\$ 32	\$ 357,933	\$ 219,056	\$ (46,253)	\$ 530,768
Shares issued, restricted stock			(1)					—
Shares issued, other compensation			13					—
Shares issued, ESPP			28		844			844
Shares issued, ESOP			24		1,152			1,152
Stock-based compensation					2,781			2,781
Cancellation of shares for payment of employee tax withholding			(12)		(606)			(606)
Dividends declared						(5,763)		(5,763)
Net income						33,669		33,669
Other comprehensive loss							(4,457)	(4,457)
Impact of adoption of ASU 2016-02, related to leases						(134)		(134)
<b>Balance at June 29, 2019</b>	<u>—</u>	<u>\$ —</u>	<u>32,017</u>	<u>\$ 32</u>	<u>\$ 362,104</u>	<u>\$ 246,828</u>	<u>\$ (50,710)</u>	<u>\$ 558,254</u>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.



**Helios Technologies, Inc.**  
**Consolidated Statements of Cash Flows**  
(in thousands)

	Six Months Ended	
	June 27, 2020 (unaudited)	June 29, 2019 (unaudited)
<b>Cash flows from operating activities:</b>		
Net (loss) income	\$ (4,315 )	\$ 33,669
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization	17,021	17,195
(Gain) loss on disposal of assets	(15 )	79
Goodwill impairment	31,871	—
Stock-based compensation expense	2,447	2,781
Amortization of debt issuance costs	358	358
Benefit for deferred income taxes	(2,370 )	(1,095 )
Change in fair value of contingent consideration	(34 )	775
Forward contract gains, net	(41 )	(409 )
Net investment hedge loss	164	—
Other, net	510	940
(Increase) decrease in:		
Accounts receivable	(7,040 )	(9,586 )
Inventories	(724 )	(12,276 )
Income taxes receivable	327	(488 )
Other current assets	(1,736 )	(3,312 )
Other assets	1,855	781
Increase (decrease) in:		
Accounts payable	(18 )	1,178
Accrued expenses and other liabilities	(1,424 )	4,176
Income taxes payable	4,885	3,078
Other noncurrent liabilities	(1,390 )	(1,668 )
Contingent consideration payments in excess of acquisition date fair value	—	(10,731 )
<b>Net cash provided by operating activities</b>	<b>40,331</b>	<b>25,445</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(5,215 )	(15,413 )
Proceeds from dispositions of equipment	67	597
Cash settlement of forward contracts	(357 )	—
<b>Net cash used in investing activities</b>	<b>(5,505 )</b>	<b>(14,816 )</b>
<b>Cash flows from financing activities:</b>		
Borrowings on revolving credit facilities	11,000	85,639
Repayment of borrowings on revolving credit facilities	(26,359 )	(91,000 )
Borrowings on long-term non-revolving debt	5,714	—
Repayment of borrowings on long-term non-revolving debt	(4,001 )	(2,910 )
Proceeds from stock issued	723	843
Dividends to shareholders	(5,772 )	(5,759 )
Payment of contingent consideration liability	—	(7,064 )
Other financing activities	(960 )	(1,141 )
<b>Net cash used in financing activities</b>	<b>(19,655 )</b>	<b>(21,392 )</b>
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(331 )	569
<b>Net increase (decrease) in cash, cash equivalents and restricted cash</b>	<b>14,840</b>	<b>(10,194 )</b>
Cash, cash equivalents and restricted cash, beginning of period	22,162	23,515
<b>Cash, cash equivalents and restricted cash, end of period</b>	<b>\$ 37,002</b>	<b>\$ 13,321</b>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

HELIOS TECHNOLOGIES, INC.  
CONDENSED NOTES TO THE CONSOLIDATED, UNAUDITED FINANCIAL STATEMENTS  
(Currencies in thousands, except per share data)

## 1. COMPANY BACKGROUND

Helios Technologies, Inc. (“Helios” or the “Company”), together with its wholly-owned subsidiaries, is an industrial technology leader that develops and manufactures solutions for both the hydraulics and electronics markets. Sun Hydraulics, LLC (“Sun Hydraulics” or “Sun”), Enovation Controls, LLC (“Enovation Controls”), Faster S.r.l. (“Faster”) and Custom Fluidpower Pty Ltd (“Custom Fluidpower”), are the wholly-owned operating subsidiaries of Helios.

The Company operates in two business segments: Hydraulics and Electronics. There are three key technologies within the Hydraulics segment: cartridge valve technology (“CVT”), quick-release hydraulic coupling solutions (“QRC”) and hydraulic system design (“Systems”). CVT products provide functions important to a hydraulic system: to control rates and direction of fluid flow and to regulate and control pressures. QRC products allow users to connect and disconnect quickly from any hydraulic circuit without leakage and ensure high-performance under high temperature and pressure using one or multiple couplers. Systems provide engineered solutions for machine users, manufacturers or designers to fulfill complete system design requirements including electro-hydraulic, remote control, electronic control and programmable logic controller systems, as well as automation of existing equipment. The Electronics segment provides complete, fully-tailored display and control solutions for engines, engine-driven equipment and specialty vehicles. This broad range of products is complemented by extensive application expertise and unparalleled depth of software, embedded programming, hardware and sustaining engineering teams. This technology is referred to as Electronic Controls (“EC”).

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### *Basis of Presentation*

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission for reporting on Form 10-Q. Accordingly, certain information and footnotes required by accounting principles generally accepted in the United States of America (“U.S. GAAP”) for complete financial statements are not included herein. The financial statements are prepared on a consistent basis (including normal recurring adjustments) and should be read in conjunction with the consolidated financial statements and related notes contained in the Annual Report on Form 10-K for the fiscal year ended December 28, 2019 (“Form 10-K”), filed by Helios with the Securities and Exchange Commission on February 25, 2020. In management’s opinion, all adjustments necessary for a fair presentation of the Company’s financial statements are reflected in the interim periods presented.

The Company faces various risks related to health epidemics, pandemics and similar outbreaks, including the global outbreak of COVID-19. The current COVID-19 pandemic has had an impact on markets the Company serves, its operations and, as a result, the financial results for the year and the Company’s near-term outlook. The Company cannot at this time predict the impact of the COVID-19 pandemic on its business or economic conditions as a whole, but it could have a material adverse effect on the business, financial position, results of operations and/or cash flows. Operating results for the six months ended June 27, 2020, are not necessarily indicative of the results that may be expected for the fiscal year ended January 2, 2021.

## Goodwill

Goodwill, which represents the excess of the purchase price of an acquisition over the fair value of the net assets acquired, is carried at cost. Goodwill is tested for impairment annually, in the third and fourth quarters, or more frequently if events or circumstances indicate a reduction in the fair value below the carrying value. As part of the impairment test, the Company has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after this optional qualitative assessment, the Company determines that impairment is more likely than not, then the Company performs the quantitative impairment test. The carrying value of assets is calculated at the reporting unit level. An impairment loss is recorded to the extent that the carrying value of the reporting unit exceeds its fair value, with the impairment loss limited to the amount of goodwill allocated to the reporting unit.

During the first quarter of 2020, the Company determined that, based on current economic conditions and potential future impacts from the COVID-19 pandemic, it was more likely than not that the fair value of the Faster reporting unit was less than its carrying value. Upon completion of the interim impairment testing, the Company determined that the carrying value of goodwill was impaired. See Note 6 for discussion of interim impairment testing.

## Contract Assets and Liabilities

Contract assets are recognized when the Company has a conditional right to consideration for performance completed on contracts. Contract asset balances totaled \$2,354 and \$2,796 at June 27, 2020 and December 28, 2019, respectively, and are presented in Other current assets in the Consolidated Balance Sheets. Accounts receivable balances represent unconditional rights to consideration from customers and are presented separate from contract assets in the Consolidated Balance Sheets.

Contract liabilities are recognized when payment is received from customers prior to satisfying the underlying performance obligation. Contract liabilities totaled \$633 and \$353 at June 27, 2020 and December 28, 2019, respectively, and are presented in Other accrued expenses and current liabilities in the Consolidated Balance Sheets.

## Research and Development

The Company conducts research and development (“R&D”) to create new products and to make improvements to products currently in use. R&D costs are charged to expense as incurred and totaled \$7,989, and \$7,778 for the six months ended June 27, 2020 and June 29, 2019, respectively.

## Earnings Per Share

The following table presents the computation of basic and diluted earnings per common share (in thousands, except per share data):

	Three Months Ended		Six Months Ended	
	June 27, 2020	June 29, 2019	June 27, 2020	June 29, 2019
Net income (loss)	\$ 12,908	\$ 17,265	\$ (4,315)	\$ 33,669
Basic and diluted weighted average shares outstanding	32,081	32,012	32,071	31,995
Basic and diluted net income (loss) per common share	\$ 0.40	\$ 0.54	\$ (0.13)	\$ 1.05

## Recently Adopted Accounting Standards

In January 2017, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2017-04, *Intangibles – Goodwill and Other: Simplifying the Test for Goodwill Impairment*. ASU 2017-04 eliminates the second step in the goodwill impairment test, which requires an entity to determine the implied fair value of the reporting unit’s goodwill. Instead, an entity should recognize an impairment loss if the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, with the impairment loss not to exceed the amount of goodwill allocated to the reporting unit. The Company adopted the standard for the fiscal year beginning December 29, 2019, and conducted its interim impairment testing accordingly.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses*. The standard replaces the incurred loss model with the current expected credit loss (“CECL”) model to estimate credit losses for financial assets measured at amortized cost and certain off-balance sheet credit exposures. The CECL model requires a Company to estimate credit losses expected over the life of the financial assets based on historical experience, current conditions and reasonable and supportable forecasts. The Company adopted the standard for the fiscal year beginning December 29, 2019. Adoption of the standard did not have a material impact on the Consolidated, Unaudited Financial Statements.

#### Recently Issued Accounting Standards

In December 2019, the FASB issued ASU 2019-12, *Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes*. This update simplifies accounting for income taxes by eliminating some exceptions to the general approach in ASC 740, Income Taxes, related to intraperiod tax allocation, the methodology for calculating income tax in an interim period and the recognition of deferred tax liabilities for outside basis differences. This update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020, with early adoption permitted. The amendments in this update should be applied on either a retrospective basis, a modified retrospective basis or prospectively, depending on the provision within the amendment. The Company does not expect the adoption of this guidance to have a material impact on its consolidated financial statements.

### 3. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables provide information regarding the Company’s assets and liabilities measured at fair value on a recurring basis at June 27, 2020 and December 28, 2019.

	June 27, 2020			
	Total	Quoted Market Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets</b>				
Forward foreign exchange contracts	\$ 1,108	\$ —	\$ 1,108	\$ —
<b>Total</b>	<b>\$ 1,108</b>	<b>\$ —</b>	<b>\$ 1,108</b>	<b>\$ —</b>
<b>Liabilities</b>				
Interest rate swap contract	\$ 9,523	\$ —	\$ 9,523	\$ —
Forward foreign exchange contracts	115	—	115	—
Contingent consideration	797	—	—	797
<b>Total</b>	<b>\$ 10,435</b>	<b>\$ —</b>	<b>\$ 9,638</b>	<b>\$ 797</b>
	December 28, 2019			
	Total	Quoted Market Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets</b>				
Forward foreign exchange contracts	\$ 815	\$ —	\$ 815	\$ —
<b>Total</b>	<b>\$ 815</b>	<b>\$ —</b>	<b>\$ 815</b>	<b>\$ —</b>
<b>Liabilities</b>				
Interest rate swap contract	\$ 5,792	\$ —	\$ 5,792	\$ —
Forward foreign exchange contracts	219	—	219	—
Contingent consideration	828	—	—	828
<b>Total</b>	<b>\$ 6,839</b>	<b>\$ —</b>	<b>\$ 6,011</b>	<b>\$ 828</b>

A summary of the changes in the estimated fair value of contingent consideration at June 27, 2020 is as follows:

Balance at December 28, 2019		\$	828
Change in estimated fair value			(34)
Currency remeasurement			3
Balance at June 27, 2020		\$	<u>797</u>

During the first six months of 2020, the Company recorded an adjustment to the estimated fair value of the contingent consideration liability incurred in connection with the acquisition of Faster. The adjustment was the result of revised estimates of future payments owed to the sellers for certain tax benefits to be realized.

#### 4. INVENTORIES

At June 27, 2020 and December 28, 2019, inventory consisted of the following:

	<u>June 27, 2020</u>	<u>December 28, 2019</u>
Raw materials	\$ 33,710	\$ 34,340
Work in process	33,591	28,667
Finished goods	25,645	29,711
Provision for obsolete and slow moving inventory	(7,996)	(7,523)
Total	<u>\$ 84,950</u>	<u>\$ 85,195</u>

#### 5. OPERATING LEASES

The Company leases machinery, equipment, vehicles, buildings and office space throughout its locations, that are classified as operating leases. Remaining terms on these leases range from less than one year to ten years. For the six months ended June 27, 2020 and June 29, 2019, operating lease costs totaled \$1,833 and \$1,818, respectively.

Supplemental balance sheet information related to operating leases is as follows:

	<u>June 27, 2020</u>	<u>December 28, 2019</u>
Right-of-use assets	\$ 10,858	\$ 12,310
Lease liabilities:		
Current lease liabilities	\$ 3,258	\$ 3,155
Non-current lease liabilities	7,775	9,312
Total lease liabilities	<u>\$ 11,033</u>	<u>\$ 12,467</u>

Weighted average remaining lease term (in years):	5.3
Weighted average discount rate:	4.8 %

Supplemental cash flow information related to leases is as follows:

	<u>Six Months Ended</u>	
	<u>June 27, 2020</u>	<u>June 29, 2019</u>
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 1,841	\$ 1,825
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 256	\$ 1,433

Maturities of lease liabilities are as follows:

2020 Remaining	\$	1,866
2021		3,618
2022		1,810
2023		1,394
2024		987
2025		696
Thereafter		2,264
Total lease payments		12,635
Less: Imputed interest		(1,602)
Total lease obligations		11,033
Less: Current lease liabilities		(3,258)
Non-current lease liabilities	\$	<u>7,775</u>

## 6. GOODWILL AND INTANGIBLE ASSETS

### Goodwill

A summary of changes in goodwill by segment for the six months ended June 27, 2020, is as follows:

	Hydraulics	Electronics	Total
Balance at December 28, 2019	\$ 271,196	\$ 106,373	\$ 377,569
Impairment charge	(31,871)	—	(31,871)
Currency translation	373	—	373
Balance at June 27, 2020	<u>\$ 239,698</u>	<u>\$ 106,373</u>	<u>\$ 346,071</u>

During the first quarter of 2020, the global economy was significantly impacted by the COVID-19 pandemic. Given the economic impact, primarily in Europe, government mandated facility closures and an unfavorable outlook for certain end markets, the Company concluded that this change in circumstances triggered the need to conduct an interim impairment review of its Faster reporting unit. The interim review was performed as of March 28, 2020. A recoverability test for the long-lived assets within the Faster reporting unit was performed first and resulted in the conclusion that the carrying value of the long-lived assets was fully recoverable. An interim quantitative impairment test for goodwill was then performed.

The fair value of the Faster reporting unit was determined based on a combination of income and market approach methodologies. The income approach utilized a discounted cash flow analysis, which estimates the present value of the projected free cash flows to be generated by the reporting unit. Principal assumptions used in the analysis include the Company's estimates of future revenue and terminal growth rates, margin assumptions and discount rates. While assumptions utilized are subject to a high degree of judgment and complexity, the Company has made every effort to estimate future cash flows as accurately as possible, given the high degree of economic uncertainty that currently exists. The market approaches estimate fair value by comparing to guideline public companies and guideline transactions. Various valuation multiples of companies that are economically and operationally similar were used as data points for selecting multiples. The Company concluded that the estimated fair value of the Faster reporting unit was less than its carrying value, and as a result, recorded a non-cash, non-tax-deductible goodwill impairment charge of \$31,871. If the economic impact from the COVID-19 pandemic is more severe than anticipated, or if the economic recovery takes longer to materialize or does not materialize as strongly as anticipated, it could result in further goodwill impairment charges.

The Company considered the known and anticipated impacts of the COVID-19 pandemic on its other reporting units and concluded that it was more likely than not that their fair value exceeded their carrying value.

## Intangible Assets

At June 27, 2020, and December 28, 2019, intangible assets consisted of the following:

	June 27, 2020			December 28, 2019		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
<b>Definite-lived intangibles:</b>						
Trade names and brands	\$ 56,096	\$ (9,137)	\$ 46,959	\$ 56,032	\$ (7,658)	\$ 48,374
Non-compete agreements	950	(681)	269	950	(586)	364
Technology	31,736	(10,248)	21,488	31,704	(8,661)	23,043
Supply agreement	21,000	(7,525)	13,475	21,000	(6,475)	14,525
Customer relationships	228,530	(24,199)	204,331	227,844	(19,499)	208,345
	<u>\$ 338,312</u>	<u>\$ (51,790)</u>	<u>\$ 286,522</u>	<u>\$ 337,530</u>	<u>\$ (42,879)</u>	<u>\$ 294,651</u>

Amortization expense for the six months ended June 27, 2020, and June 29, 2019, was \$ 8,765 and \$9,066, respectively. Future estimated amortization expense is presented below.

Year:	
2020 Remaining	\$ 9,042
2021	17,802
2022	17,540
2023	17,480
2024	16,825
2025	16,764
Thereafter	191,069
Total	<u>\$ 286,522</u>

## 7. DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES

The Company addresses certain financial exposures through a controlled program of risk management that includes the use of derivative financial instruments and hedging activities.

The fair value of the Company's derivative financial instruments included in the Consolidated Balance Sheets is presented as follows:

	Balance Sheet Location	Asset Derivatives		Liability Derivatives	
		Fair Value (1)	Fair Value (1)	Fair Value (1)	Fair Value (1)
		June 27, 2020	December 28, 2019	June 27, 2020	December 28, 2019
<b>Derivatives designated as hedging instruments:</b>					
Interest rate swap contract	Other assets	\$ —	\$ —	Other non-current liabilities	\$ 9,523 \$ 5,792
<b>Derivatives not designated as hedging instruments:</b>					
Forward foreign exchange contracts	Other current assets	944	509	Other current liabilities	7 213
Forward foreign exchange contracts	Other assets	164	306	Other non-current liabilities	108 6
<b>Total derivatives</b>		<u>\$ 1,108</u>	<u>\$ 815</u>		<u>\$ 9,638</u> <u>\$ 6,011</u>

(1) See Note 3 for information regarding the inputs used in determining the fair value of derivative assets and liabilities.

The amount of gains and losses related to the Company's derivative financial instruments for the six months ended June 27, 2020 and June 29, 2019, are presented as follows:

	Amount of Gain or (Loss) Recognized in Other Comprehensive Income on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Earnings (Effective Portion)	
	June 27, 2020	June 29, 2019		June 27, 2020	June 29, 2019
<b>Derivatives in cash flow hedging relationships:</b>					
Interest rate swap contract	\$ (3,731 )	\$ (4,035 )	Interest expense, net	\$ (1,558 )	\$ (384 )

Interest expense presented in the Consolidated Statements of Operations, in which the effects of cash flow hedges are recorded, totaled \$ 5,842 and \$8,433 for the six months ended June 27, 2020 and June 29, 2019, respectively.

	Amount of Gain or (Loss) Recognized in Earnings on Derivatives		Location of Gain or (Loss) Recognized in Earnings on Derivatives
	June 27, 2020	June 29, 2019	
<b>Derivatives not designated as hedging instruments:</b>			
Forward foreign exchange contracts	\$ 41	\$ 409	Foreign currency transaction gain loss, net

#### Interest Rate Swap Contract

The Company has entered into an interest rate swap transaction to hedge the variable interest rate payments on the credit facilities. In connection with this transaction, the Company pays interest based upon a fixed rate as agreed upon with the respective counterparties and receives variable rate interest payments based on the one-month LIBOR. The interest rate swap has an aggregate notional amount of \$175,000, which decreases by \$25,000 annually, has been designated as a hedging instrument and is accounted for as a cash flow hedge. The interest rate swap was effective on August 2, 2018 and is scheduled to expire on April 3, 2023. The contract will be settled with the respective counterparties on a net basis at each settlement date.

#### Forward Foreign Exchange Contracts

The Company has entered into forward contracts to economically hedge transactional exposure associated with commitments arising from transactions denominated in a currency other than the functional currency of the respective operating entity. The Company's forward contracts are not designated as hedging instruments for accounting purposes.

At June 27, 2020, the Company had ten forward foreign exchange contracts with an aggregate notional value of €61,344, maturing at various dates through December 31, 2021.

#### Net Investment Hedge

The Company utilizes foreign currency denominated debt to hedge currency exposure in foreign operations. The Company has designated €90,000 of borrowings on the revolving credit facility as a net investment hedge of a portion of the Company's European operations. The carrying value of the euro denominated debt totaled \$100,948 as of June 27, 2020 and is included in the Revolving lines of credit line item in the Consolidated Balance Sheets. The gain or loss on the net investment hedge recorded in accumulated other comprehensive income ("AOCI") as part of the currency translation adjustment was a loss of \$335, net of tax, for the six months ended June 27, 2020. A loss of \$164, associated with the net investment hedge, was reclassified from AOCI into earnings for the six months ended June 27, 2020.



## 8. CREDIT FACILITIES

Total long-term non-revolving debt consists of the following:

	Maturity Date	June 27, 2020		December 28, 2019	
Long-term non-revolving debt:					
Term loan credit facility with PNC Bank	4/3/2023	\$	88,125	\$	91,250
Term loan credit facility with Intesa Sanpaolo S.p.A	12/23/2021		5,608		—
Term loan credit facility with Citibank	11/18/2022		115		—
Term loan credit facility with Shinhan Bank	3/30/2020		—		862
Other long-term debt	Various		315		376
Total long-term non-revolving debt			94,163		92,488
Less: current portion of long-term non-revolving debt			10,216		7,623
Less: unamortized debt issuance costs			680		803
Total long-term non-revolving debt, net		\$	83,267	\$	84,062

Information on the Company's revolving credit facilities is as follows:

	Maturity Date	Balance		Available credit	
		June 27, 2020	December 28, 2019	June 27, 2020	December 28, 2019
Revolving line of credit with PNC Bank	4/3/2023	\$	193,948	\$	205,273
Revolving line of credit with Citibank	TBD		—		2,120
		\$	193,948	\$	207,393
			208,708		191,292

Future maturities of total debt are as follows:

Year:	
2020 Remaining	\$ 3,829
2021	13,305
2022	8,900
2023	262,077
Total	\$ 288,111

### Term Loan and Line of Credit with PNC Bank

The Company has a credit agreement that includes a revolving line of credit and term loan credit facility with PNC Bank, National Association, as administrative agent, and the lenders party thereto. The revolving line of credit allows for borrowings up to an aggregate maximum principal amount of \$400,000.

The effective interest rate on the credit agreement at June 27, 2020 was 1.87%. Interest expense recognized on the credit agreement during the six months ended June 27, 2020 and June 29, 2019, totaled \$4,250 and \$3,803, respectively. As of the date of this filing, the Company was in compliance with all debt covenants related to the credit agreement.

### Term Loan with Intesa Sanpaolo S.p.A.

On June 23, 2020, Faster entered into an agreement with Intesa Sanpaolo S.p.A. that provided an unsecured term loan of € 5,000. The facility bears interest at 1.25%. Repayment of the facility begins in January 2021 and is due in 12 monthly installments. The loan bears a guarantee from SACE S.p.A. – the Italian export public credit agency operating in the insurance and financial services sectors – pursuant to the Law Decree No. 23 of April 8, 2020, converted (with amendments) into Law No. 40 of June 5, 2020 (the “Liquidity Decree”).

### Term Loan and Line of Credit with Citibank

On May 18, 2020, Sun Hydraulics (China) Co., Ltd. (“Sun China”) entered into an uncommitted fixed asset facility agreement (the “Fixed Asset Facility”) and short-term revolving facility agreement (the “Working Capital Facility”) with Citibank (China) Co., Ltd. Shanghai Branch, as lender.

Under the Fixed Asset Facility, Sun China may, from time-to-time for a period of 180 days, borrow amounts on a secured basis up to a total of RMB 50,000. The proceeds of such loans may be used for purchases of certain equipment. Outstanding borrowings under the Fixed Asset Facility accrue interest at a rate equal to the National Interbank Funding Center 1-year loan prime rate plus 1.50%, to be repaid on a specified schedule with the final payment due in November 2022.

Under the Working Capital Facility, Sun China may from time to time borrow amounts on an unsecured revolving facility of up to a total of RMB 15,000. Proceeds may only be used for expenditures related to production at the Sun China facility, located in Kunshan City, China. Outstanding borrowings under the Working Capital Facility accrue interest at a rate equal to the National Interbank Funding Center 1-year loan prime rate plus 0.50%. The Working Capital Facility will terminate, and all outstanding loans will mature on the one-year anniversary of the first borrowing under the loan.

Borrowings under the Fixed Asset Facility and the Working Capital Facility are guaranteed by Helios Technologies, Inc.

As of the date of this filing, Sun China was in compliance with all debt covenants related to the Fixed Asset Facility and Working Capital Facility.

#### Other Credit Facilities

The Company had a credit agreement with Shinhan Bank that provided a term loan of KRW 1,000,000. The loan matured in March 2020, at which time the balance was paid in full.

The Company's other long-term debt consists of auto loans payable to National Australia Bank. Interest is charged at various rates ranging from 4.5% to 5.1%. Principal and interest payments are due monthly. The loans mature at various dates through July 2023.

## 9. INCOME TAXES

The provision for income taxes for the three months ended June 27, 2020 and June 29, 2019 was 4.7% and 21.3% of pretax income, respectively. The provision for income taxes for the six months ended June 27, 2020 and June 29, 2019 was 15.0% and 21.7% of pretax income, respectively, after adjusting for the impact of the goodwill impairment charge. The provision for taxes includes certain onetime benefits that caused the effective tax rate for the three months ended June 27, 2020 to be less than the effective tax rate for the three months ended June 29, 2019. During the three months ended June 27, 2020, the Company recorded one-time benefits totaling \$2,600, the majority of which is due to the elimination of certain regional tax obligations ("IRAP") in Italy in response to COVID-19 and availing the Company of the Allowance for Corporate Equity ("ACE") benefit in Italy. The effective rate for the three months ended June 27, 2020 before discrete items is 22.7%.

At June 27, 2020, the Company had an unrecognized tax benefit of \$ 8,581 including accrued interest. If recognized, the unrecognized tax benefit would have a favorable effect on the effective tax rate in future periods. The Company recognizes interest and penalties related to income tax matters in income tax expense. Interest accrued as of June 27, 2020 is not considered material to the Company's consolidated financial statements.

The Company files United States ("U.S.") federal income tax returns as well as income tax returns in various states and foreign jurisdictions. The Company is no longer subject to income tax examinations by tax authorities for years prior to 2008 for the majority of tax jurisdictions where the Company files tax returns.

The Company's U.S. federal income tax returns are not currently under examination by the Internal Revenue Service ("IRS"). Florida income tax returns for tax years 2015 and 2016 are under examination. The 2016 pre-acquisition Italian income tax return for Faster is also under examination. To date, there have not been any significant proposed adjustments that have not been accounted for in the Company's consolidated financial statements.

Audit outcomes and the timing of audit settlements are subject to significant uncertainty. It is reasonably possible that within the next twelve months, the Company will resolve some or all of the matters presently under consideration and there could be significant increases or decreases to unrecognized tax benefits.

## 10. STOCK-BASED COMPENSATION

### Equity Incentive Plan

The Company's 2019 Equity Incentive Plan and its predecessor equity plan provide for the grant of shares of restricted stock, restricted share units, stock options, stock appreciation rights, dividend or dividend equivalent rights, stock awards and other awards valued in whole or in part by reference to or otherwise based on the Company's common stock, to officers, employees and directors of the Company.

### Restricted Stock and Restricted Stock Units

The Company grants restricted shares of common stock and restricted stock units ("RSU") in connection with a long-term incentive plan. Awards with time-based vesting requirements primarily vest ratably over a three-year period. Awards with performance-based vesting requirements cliff vest after a three-year performance cycle and only after the achievement of certain performance criteria over that cycle. The number of shares ultimately issued for the performance-based units may vary from 0% to 200% of their target amount based on the achievement of defined performance targets.

Compensation expense recognized for restricted stock and RSUs totaled \$ 2,072 and \$ 1,859, respectively, for the six months ended June 27, 2020, and June 29, 2019.

The following table summarizes restricted stock and RSU activity for the six months ended June 27, 2020:

	Number of shares / units (in thousands)	Weighted average grant-date fair value per share
Nonvested balance at December 28, 2019	203	\$ 42.73
Granted	145	37.30
Vested	(77)	43.39
Forfeited	(51)	42.16
Nonvested balance at June 27, 2020 <sup>(1)</sup>	<u>220</u>	<u>\$ 39.96</u>

<sup>(1)</sup> Includes 61,032 unvested performance-based RSUs.

The Company had \$6,941 of total unrecognized compensation cost related to the restricted stock and RSU awards as of June 27, 2020. That cost is expected to be recognized over a weighted average period of 2.0 years.

### Stock Options

During the first six months of 2020, the Company granted 18,121 stock options to its officers. The exercise price of \$ 39.75 per share is equal to the market price of Helios stock on the grant date. The options vest ratably over a three-year period and have a 10-year expiration. The weighted average grant date fair value of the options is \$12.81 per share and was estimated using a Black Scholes valuation model. At June 27, 2020, the Company had \$127 of unrecognized compensation cost related to the options which is expected to be recognized over a weighted average period of 2.7 years.

### Employee Stock Purchase Plans

The Company maintains an Employee Stock Purchase Plan ("ESPP") in which U.S. employees are eligible to participate. Employees who choose to participate are granted an opportunity to purchase common stock at 85 percent of market value on the first or last day of the quarterly purchase period, whichever is lower. Employees in the United Kingdom ("UK"), under a separate plan, are granted an opportunity to purchase the Company's common stock at market value, on the first or last day of the quarterly purchase period, whichever is lower, with the Company issuing one additional free share of common stock for each six shares purchased by the employee under the plan. Employees purchased 23,364 shares at a weighted average price of \$ 30.94, and 25,481 shares at a weighted average price of \$ 33.09, under the ESPP and UK plans during the six months ended June 27, 2020, and June 29, 2019, respectively. The Company recognized \$155 and \$329 of compensation expense during the six months ended June 27, 2020, and June 29, 2019, respectively.

### Nonemployee Director Fees Plan

The Company's 2012 Nonemployee Director Fees Plan compensates nonemployee directors for their board service with shares of common stock. Directors were granted 5,500 and 12,500 shares for the six months ended June 27, 2020 and June 29, 2019, respectively. The Company recognized director stock compensation expense of \$235 and \$660 for the six months ended June 27, 2020 and June 29, 2019, respectively.

## 11. ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables present changes in accumulated other comprehensive loss by component:

	Unrealized Gains and (Losses) on Derivative Instruments	Foreign Currency Items	Total
Balance at December 28, 2019	\$ (5,372)	\$ (49,992)	\$ (55,364)
Other comprehensive loss before reclassifications	(4,901)	(1,467)	(6,368)
Amounts reclassified from accumulated other comprehensive loss, net of tax	1,170	—	1,170
Tax effect	1,756	129	1,885
Net current period other comprehensive loss	(1,975)	(1,338)	(3,313)
Balance at June 27, 2020	<u>\$ (7,347)</u>	<u>\$ (51,330)</u>	<u>\$ (58,677)</u>

	Unrealized Gains and (Losses) on Derivative Instruments	Foreign Currency Items	Total
Balance at December 29, 2018	\$ (2,309)	\$ (43,944)	\$ (46,253)
Other comprehensive loss before reclassifications	(4,336)	(2,033)	(6,369)
Amounts reclassified from accumulated other comprehensive loss, net of tax	301	—	301
Tax effect	911	700	1,611
Net current period other comprehensive loss	(3,124)	(1,333)	(4,457)
Balance at June 29, 2019	<u>\$ (5,433)</u>	<u>\$ (45,277)</u>	<u>\$ (50,710)</u>

## 12. SEGMENT REPORTING

The Company has two reportable segments: Hydraulics and Electronics. These segments are organized primarily based on the similar nature of products offered for sale, the types of customers served and the methods of distribution and are consistent with how the segments are managed, how resources are allocated and how information is used by the chief operating decision makers.

The Company evaluates performance and allocates resources based primarily on segment operating income. Certain costs were not allocated to the segments as they are not used in evaluating the results of, or in allocating resources to the Company's segments. These costs are presented in the Corporate and other line item. For the six months ended June 27, 2020, the unallocated costs totaled \$42,519 and included certain corporate costs not deemed to be allocable to either business segment of \$1,883, amortization of acquisition-related intangible assets of \$ 8,765, and the goodwill impairment charge of \$31,871. The accounting policies of the Company's operating segments are the same as those used to prepare the accompanying Consolidated, Unaudited Financial Statements.

The following table presents financial information by reportable segment:

	Three Months Ended		Six Months Ended	
	June 27, 2020	June 29, 2019	June 27, 2020	June 29, 2019
<b>Net sales</b>				
Hydraulics	\$ 102,089	\$ 113,710	\$ 205,907	\$ 230,173
Electronics	17,205	30,132	42,870	60,520
<b>Total</b>	<u>\$ 119,294</u>	<u>\$ 143,842</u>	<u>\$ 248,777</u>	<u>\$ 290,693</u>
<b>Operating income</b>				
Hydraulics	\$ 21,989	\$ 24,123	\$ 43,471	\$ 47,885
Electronics	939	6,488	5,717	13,000
Corporate and other	(6,226)	(4,238)	(42,519)	(8,681)
<b>Total</b>	<u>\$ 16,702</u>	<u>\$ 26,373</u>	<u>\$ 6,669</u>	<u>\$ 52,204</u>
<b>Capital expenditures</b>				
Hydraulics	\$ 1,923	\$ 5,686	\$ 4,317	\$ 13,832
Electronics	355	935	898	1,581
<b>Total</b>	<u>\$ 2,278</u>	<u>\$ 6,621</u>	<u>\$ 5,215</u>	<u>\$ 15,413</u>

	June 27, 2020	December 28, 2019
<b>Total assets</b>		
Hydraulics	\$ 743,129	\$ 768,324
Electronics	246,071	251,252
Corporate	12,580	2,175
<b>Total</b>	<u>\$ 1,001,780</u>	<u>\$ 1,021,751</u>

### Geographic Region Information

Net sales are measured based on the geographic destination of sales. Tangible long-lived assets are shown based on the physical location of the assets and primarily include net property, plant and equipment and exclude right-of-use assets.

	Three Months Ended		Six Months Ended	
	June 27, 2020	June 29, 2019	June 27, 2020	June 29, 2019
<b>Net sales</b>				
Americas	\$ 47,623	\$ 67,928	\$ 106,573	\$ 135,634
EMEA	33,081	38,562	69,052	82,782
APAC	38,590	37,352	73,152	72,277
<b>Total</b>	<u>\$ 119,294</u>	<u>\$ 143,842</u>	<u>\$ 248,777</u>	<u>\$ 290,693</u>

	June 27, 2020	December 28, 2019
<b>Tangible long-lived assets</b>		
Americas	\$ 85,231	\$ 87,104
EMEA	27,422	28,436
APAC	17,094	18,004
<b>Total</b>	<u>\$ 129,747</u>	<u>\$ 133,544</u>

### 13. RELATED PARTY TRANSACTIONS

The Company purchases and sells inventory to entities partially owned or managed by directors of Helios. For the six months ended June 27, 2020 and June 29, 2019, inventory sales to the entities totaled \$1,807 and \$712, respectively, and inventory purchases from the entities totaled \$2,315 and \$2,694, respectively.

The Company also utilizes the legal services of a law firm where a director of Helios is a partner. Expenses incurred from the entity totaled \$ 251 for the six months ended June 27, 2020.

At June 27, 2020 and December 28, 2019, amounts due from the entities totaled \$ 424 and \$73, respectively, and amounts due to the entities totaled \$ 353 and \$361, respectively.

### 14. COMMITMENTS AND CONTINGENCIES

#### *Legal Proceedings*

The Company is not a party to any legal proceedings other than routine litigation incidental to its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the results of operations, financial position or cash flows of the Company.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

This report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. The words "expects," "anticipates," "believes," "intends," "plans" and similar expressions identify forward-looking statements. In addition, any statements which refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. We undertake no obligation to publicly disclose any revisions to these forward-looking statements to reflect events or circumstances occurring subsequent to filing this Form 10-Q with the Securities and Exchange Commission. These forward-looking statements are subject to risks and uncertainties, including, without limitation, those discussed in this report and those identified in Item 1A, "Risk Factors" included in our Form 10-K. In addition, new risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. Accordingly, our future results may differ materially from historical results or from those discussed or implied by these forward-looking statements. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.

### OVERVIEW

We are an industrial technology leader that develops and manufactures solutions for both the hydraulics and electronics markets, each of which serves as a reportable segment. The operating results of the Hydraulics and Electronics segments included in this MD&A are presented on a basis consistent with our internal management reporting. Segment information included in Note 12 to the Consolidated, Unaudited Financial Statements is also presented on this basis. All differences between our internal management reporting basis and U.S. GAAP, specifically the allocation of certain corporate and acquisition-related costs, are included in Corporate and Other.

#### *Vision 2025*

In 2016, we introduced our vision for the Company. We believe it is important to reach a critical mass of \$1 billion in sales by 2025 while remaining a technology leader in the industrial goods sector. To achieve our goal, we are targeting organic sales of our Hydraulics segment of \$700 million, sales of our Electronics segment of \$220 million and acquisitions at or exceeding \$80 million of revenue. Through this growth, our decision-making process will be guided by the goal of maintaining superior profitability and financial strength.

Continued product development is a key factor to organic and synergistic growth in both the Hydraulics and Electronics segments, including joint development between the two segments.

In the Hydraulics segment, we continue to invest in our FLeX series of electro-hydraulic cartridge valves for the mobile and industrial markets in both high and low pressure applications. We have already released over 25 new FLeX series valves and will have a significant number of additional introductions to the FLeX family. These products allow us to compete in parts of the market where we could not before including complete valve solutions. Investments in sustaining engineering and simulation development are delivering performance improvements of our existing valves by reducing manufacturing costs through improved first pass yield. In addition, the sophistication process of coupling solutions and the electrification of these products has now entered the second phase of its development. We have identified new products to be developed and tested with selected customers with the goal of reinforcing the technological advantage we have historically had and can continue to expand in this market.

In the Electronics segment, we have launched our new line of ACE™-configurable MCx controllers. Built for market flexibility, the MCx controller series empowers OEMs and distribution partners with a machine control hardware and software system solution that can be easily adapted to any application using our intuitive ACE configuration software or the widely used CODESYS platform. ACE software allows users to quickly build a solution using our patented drag-and-drop coding blocks and makes it easy to rapidly incorporate Sun Hydraulics components and Enovation Controls customizable displays into a project. MCx hardware and ACE software, combined with Sun's XMD drivers and FLeX Series directional valves, provide customers a complete solution for a wide range of electro-hydraulic control applications. Enovation Controls has also launched a complete family of edge-to-edge connected PowerView displays for existing recreational and off-highway customers. With new smaller, higher-resolution screen sizes to fit the needs of customers, this new platform has brought us significant new customer wins.

Acquisitions of companies that advance our technology capabilities will be critical to achieving our Vision 2025. Target product offerings include hydraulic components and/or systems, electronic controls and instrumentation and linked technologies such as electro-mechanical actuators, factory automation, software, products relevant to the Internet of Things or high-precision manufacturing.

### ***Global Economic Conditions***

#### *Impact of COVID-19 on our business*

The COVID-19 pandemic has caused and continues to cause significant economic disruption and substantial uncertainty exists regarding magnitude and duration of the pandemic. Broad measures taken by governments, businesses and others to limit the spread of the virus are adversely affecting the Company and its customers.

Our primary manufacturing locations are currently fully operational but have been and continue to be impacted to differing degrees by various COVID-19 related factors such as:

- Government mandated facility closures.
  - Our Chinese locations were closed throughout February, after the national holiday, and reopened mid-March at about 50% working capacity. We gradually resumed full production in China by the end of the first quarter.
  - Production in our Faster operation located in Italy was down for four weeks starting in mid-March. During this time, the facility was permitted to ship finished goods to essential business customers and continue administrative functions through remote working capabilities. Production resumed in mid-April and Faster has since remained fully operational.
  - Our US locations are considered essential businesses and have remained operational; however, production schedules have been adjusted as needed for deep cleaning and social distancing accommodations.
- Reduced workforce. Employees are exercising caution and have quarantined when appropriate which has caused a small reduction in the workforce. We have also executed layoffs and furlough programs as cost containment measures.
- Supply chain constraints. The majority of our suppliers remain open and we currently have experienced limited disruption to production from supply chain.
- Delivery constraints. We experienced some delivery delays towards the end of the first quarter and early in the second quarter, primarily due to original equipment manufacturer (“OEM”) customers in the U.S. and Europe having temporarily shut down.
- Softening incoming order rates. While we have not seen a significant number of order cancellations to date, we have experienced a decline in incoming orders. Some OEM customers have requested to delay order delivery dates into later quarters.

Employees are working from home when possible, and we have taken significant measures to ensure the health and safety of those working at our facilities.

The impact of the COVID-19 pandemic on our results of operations, liquidity and financial resources and 2020 outlook are discussed in greater detail within the respective sections of this report.

#### *Brexit*

In January 2020, the UK exited the European Union (“EU”) (“Brexit”). During the transition period, which ends on December 31, 2020, the details of the UK’s withdrawal and the nature of its future relationship with the EU will be decided. The Company continues to monitor the status of the negotiations and plan for potential impact. The ultimate impact of Brexit on the Company’s financial results is uncertain. However, we do not expect the effects of Brexit to have a material impact on our results of operations or financial position. For additional information, refer to Part I, Item 1A, “Risk Factors” and Part II, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” of the Company’s Form 10-K.



## Industry Conditions

Market demand for our products is dependent on demand for the industrial goods in which the products are incorporated. The capital goods industries in general, and the Hydraulics and Electronics segments specifically, are subject to economic cycles. We utilize industry trend reports from various sources, as well as feedback from customers and distributors, to evaluate economic trends. We also rely on global government statistics such as Gross Domestic Product and Purchasing Managers Index to understand macro-economic conditions.

### Hydraulics

According to the National Fluid Power Association (the fluid power industry's trade association in the U.S.), the U.S. index of shipments of hydraulic products decreased an additional 21% during the first six months of 2020, after decreasing 7% in 2019. In Europe, the CEMA Business Barometer reported the general business climate index for the European agricultural machinery industry dropped sharply in April, but has since continued to improve, almost to the pre-COVID-19 level. The CECE (Committee for European Construction Equipment) business climate index saw a sharp drop in March after three months of strong recovery, due to deteriorating future business expectations. However, future expectations and the climate index has gradually improved through July.

### Electronics

According to the Federal Reserve's Industrial Production Index, which measures the real output of all relevant establishments located in the U.S., sales of semiconductors and other electronics components peaked at the end of the 2019 fourth quarter and have since declined slowly back to third quarter 2019 levels. The Institute of Printed Circuits Association reports that total North American printed circuit board shipments in May 2020 were up 1.0% compared with the same month last year; however, compared with April 2020, May shipments fell 3.0%. In our electronics segment, we are experiencing declining sales in excess of the overall market, due to softer demand in recreational and oil and gas end markets as well as a strategic change we made to our customer base during 2019. In addition, several of our large OEM customers have requested to adjust the timing of order request dates into later quarters. For additional information, refer to the discussion of 2020 results of our Electronics segment below.

### 2020 Second Quarter Results and Comparison of the Three and Six Months Ended June 27, 2020 and June 29, 2019

(in millions except per share data)

	Three Months Ended			
	June 27, 2020	June 29, 2019	\$ Change	% Change
Net sales	\$ 119.3	\$ 143.8	\$ (24.5)	(17.0)%
Gross profit	\$ 44.7	\$ 56.2	\$ (11.5)	(20.5)%
<i>Gross profit %</i>	<i>37.5 %</i>	<i>39.1 %</i>		
Operating income	\$ 16.7	\$ 26.4	\$ (9.7)	(36.7)%
<i>Operating income %</i>	<i>14.0 %</i>	<i>18.4 %</i>		
Net income	\$ 12.9	\$ 17.3	\$ (4.4)	(25.4)%
Basic and diluted net income per common share	\$ 0.40	\$ 0.54	\$ (0.14)	(25.9)%

  

	Six Months Ended			
	June 27, 2020	June 29, 2019	\$ Change	% Change
Net sales	\$ 248.8	\$ 290.7	\$ (41.9)	(14.4)%
Gross profit	\$ 96.6	\$ 112.7	\$ (16.1)	(14.3)%
<i>Gross profit %</i>	<i>38.8 %</i>	<i>38.8 %</i>		
Operating income	\$ 6.7	\$ 52.2	\$ (45.5)	(87.2)%
<i>Operating income %</i>	<i>2.7 %</i>	<i>18.0 %</i>		
Net (loss) income	\$ (4.3)	\$ 33.7	\$ (38.0)	(112.8)%
Basic and diluted net (loss) income per common share	\$ (0.13)	\$ 1.05	\$ (1.18)	(112.4)%

Second quarter consolidated net sales declined \$24.5 million, 17.0%, compared with the prior-year period. Changes in foreign currency exchange rates unfavorably impacted sales for the quarter by \$1.7 million, 1.2%, and earnings per share by \$0.01. Pricing changes had minimal impact on the 2020 second quarter compared with the prior-year second quarter. A large portion of the second quarter sales decline was attributable to the effects of the COVID-19 pandemic on our business, customers and end markets. During the month of April, we experienced a considerable impact on sales due to facility closures, customer shut-downs and regulatory restrictions imposed on shipments. However, our sales recovered as the quarter progressed with June sales returning to more typical levels. We continue to experience a general softness in demand in certain end markets and reduced order intake across both segments compared with the prior year.

Gross profit trended downward in the second quarter of 2020, compared with the second quarter of 2019, due to lower sales volume and an unfavorable impact from changes in foreign currency rates of \$0.7 million. Gross margin decreased by 1.6 percentage points compared with the prior-year period, driven by reduced leverage of fixed costs on a lower sales base and COVID-19 related production labor inefficiencies, partially offset by ongoing cost management efforts.

Operating income as a percentage of sales declined 4.4 percentage points to 14.0% in the second quarter of 2020 compared with 18.4% in the prior-year period, primarily due to the impacts to gross margin and reduced leverage of our fixed cost base on lower sales volume. During the second quarter, we incurred one-time costs totaling \$1.6 million related to the separation of our former Chief Executive Officer (“CEO”) and placement of our current CEO. We also incurred unexpected costs related to the purchase of safety equipment, personal protective equipment and higher cleaning costs to provide for our employees safety during the pandemic. We have employed multiple cost saving measures to mitigate the effects of the downturn, including: decreased use of consultants and contractors, adjusted our fixed cost labor base by implementing salary reductions, furloughs and layoffs, and reduced travel and other discretionary spend.

Current and expected economic impacts from the COVID-19 pandemic led to an impairment charge of \$31.9 million of goodwill at our Faster reporting unit during the first quarter of 2020. Continued negative impacts to the global economy and reductions in our expected future cash flows could cause further impairment to our goodwill or other assets.

## SEGMENT RESULTS

### Hydraulics

The following table sets forth the results of operations for the Hydraulics segment (in millions):

	Three Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Net sales	\$ 102.1	\$ 113.7	\$ (11.6)	(10.2)%
Gross profit	\$ 37.5	\$ 42.4	\$ (4.9)	(11.6)%
<i>Gross profit %</i>	<i>36.7 %</i>	<i>37.3 %</i>		
Operating income	\$ 22.0	\$ 24.1	\$ (2.1)	(8.7)%
<i>Operating income %</i>	<i>21.5 %</i>	<i>21.2 %</i>		

  

	Six Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Net sales	\$ 205.9	\$ 230.2	\$ (24.3)	(10.6)%
Gross profit	\$ 77.1	\$ 85.0	\$ (7.9)	(9.3)%
<i>Gross profit %</i>	<i>37.5 %</i>	<i>36.9 %</i>		
Operating income	\$ 43.5	\$ 47.9	\$ (4.4)	(9.2)%
<i>Operating income %</i>	<i>21.1 %</i>	<i>20.8 %</i>		

Second quarter net sales for the Hydraulics segment totaled \$102.1 million, a decline of \$11.6 million, 10.2%, compared with the prior-year period. Changes in foreign currency exchange rates accounted for \$1.6 million of the fluctuation. Year-to-date net sales totaled \$205.9 million, a decrease of \$24.3 million, 10.6%, compared with the prior comparable period. Changes in foreign currency exchange rates accounted for \$3.6 million of the year-to-date decline. Disruptions caused by the COVID-19 pandemic including our facility closures, regulatory restrictions on shipments, reduced end market demand and related impacts to our customers led to diminished sales during the quarter and year-to-date periods. While the COVID-19 pandemic impacted shipments in the quarter, we continued to ship certain CVT and Systems products from our past due order book which offset some of the impact. In addition, a general softening of demand in certain end markets, that has been occurring since mid-2019, has further reduced incoming orders. Pricing changes had minimal impact during 2020 compared with the prior-year period.

The following table presents net sales based on the geographic region of the sale for the Hydraulics segment (in millions):

	Three Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Americas	\$ 34.2	\$ 41.2	\$ (7.0)	(17.0)%
EMEA	31.2	36.8	(5.6)	(15.2)%
APAC	36.7	35.7	1.0	2.8%
<b>Total</b>	<b>\$ 102.1</b>	<b>\$ 113.7</b>		

  

	Six Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Americas	\$ 71.6	\$ 82.9	\$ (11.3)	(13.6)%
EMEA	64.7	78.5	(13.8)	(17.6)%
APAC	69.6	68.8	0.8	1.2%
<b>Total</b>	<b>\$ 205.9</b>	<b>\$ 230.2</b>		

Shipments and demand weakened in the Americas region during the second quarter of 2020 with sales declining 17.0% compared with the prior-year second quarter. Sales to Europe, the Middle East and Africa (“EMEA”) decreased 15.2%. Negative impacts from changes in exchange rates accounted for \$0.6 million of the fluctuation. Sales to the Asia Pacific (“APAC”) region expanded 2.8% compared with the second quarter of 2019, a result of increased demand in China as well as our recent expansion in the region. After consideration of a negative impact from changes in exchange rates, totaling \$1.0 million, sales to the APAC region improved 5.6% over the second quarter of 2019.

Year-to-date shipments and demand weakened in the Americas and EMEA by 13.6% and 17.6%, respectively, compared with the same period in 2019. The segment experienced a negative impact on sales due to changes in currency exchange rates of \$1.3 million in the EMEA region. The APAC region experienced growth of \$0.8 million for the six months ended June 27, 2020 compared with the same period of 2019. After consideration of a \$2.3 million negative impact from changes in exchange rates, sales to the APAC region improved 4.5% over the same period in 2019.

In the second quarter of 2020 gross profit trended downward compared with the second quarter of the prior year due to lower sales volume and an unfavorable impact from changes in foreign currency rates of \$0.7 million. Gross profit margin decreased 0.6 percentage points to 36.7%, from 37.3% in the prior-year period, due to reduced leverage of fixed costs on lower sales volume and COVID-19 related production labor inefficiencies. The decrease was partially offset by a favorable mix in sales and savings from cost containment efforts such as overtime management, decreased usage of temporary and contingent labor, and the management of inventory and cost of supplies.

Year-to-date gross profit declined \$7.9 million, or 9.3% from the prior year comparable period, while gross profit as a percentage of sales for the same period increased 0.6 percentage points. In addition to the second quarter impacts noted above, year-to-date margin improvement was attributable to effective cost management efforts and production efficiencies gained from our CVT manufacturing consolidation project, which was completed in the first quarter of 2019.

Selling, engineering and administrative expenses (“SEA”) decreased \$2.8 million, 15.3%, in the second quarter of 2020 compared with the same period of the prior year, as a result of aggressive cost management efforts in light of the COVID-19 pandemic and its economic impact. This included reductions in costs related to wages, travel and marketing, professional fees, training and other discretionary costs, partially offset by increased cost for safety equipment and cleaning services. SEA as a percent of sales decreased 0.9 percentage points during the quarter.

SEA costs decreased \$3.5 million, 9.4%, in the first six months of 2020, compared with the prior-year period. As a percentage of sales, SEA remained relatively flat with the first six months of 2019. In addition to the impacts to the second quarter noted above, year-to-date SEA margins were further impacted by reduced leverage of our fixed costs base on lower sales.

As a result of the impacts to gross profit and SEA costs noted above, second quarter operating income declined \$2.1 million, 8.7%, compared with the second quarter of the prior year, while operating margin strengthened 0.3 percentage points to 21.5%. Year-to-date operating income decreased \$4.4 million, 9.2%, from the comparative prior period, while operating margin improved 0.3 percentage points to 21.1%.

## Electronics

The following table sets forth the results of operations for the Electronics segment (in millions):

	Three Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Net sales	\$ 17.2	\$ 30.1	\$ (12.9)	(42.9)%
Gross profit	\$ 7.2	\$ 13.8	\$ (6.6)	(47.8)%
<i>Gross profit %</i>	<i>42.1 %</i>	<i>45.8 %</i>		
Operating income	\$ 0.9	\$ 6.5	\$ (5.6)	(86.2)%
<i>Operating income %</i>	<i>5.5 %</i>	<i>21.6 %</i>		

	Six Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Net sales	\$ 42.9	\$ 60.5	\$ (17.6)	(29.1)%
Gross profit	\$ 19.4	\$ 27.7	\$ (8.3)	(30.0)%
<i>Gross profit %</i>	<i>45.3 %</i>	<i>45.8 %</i>		
Operating income	\$ 5.7	\$ 13.0	\$ (7.3)	(56.2)%
<i>Operating income %</i>	<i>13.3 %</i>	<i>21.5 %</i>		

Second quarter net sales for the Electronics segment totaled \$17.2 million, a decrease of \$12.9 million, 42.9%, compared with the prior-year period. Sales for the year-to-date period totaled \$42.9 million, a decline of \$17.6 million, 29.1%, compared with the prior-year period. These fluctuations were primarily attributable to decreased demand caused by the COVID-19 pandemic as many of our customers shut down operations for a period of time during the quarter and several of our large OEM customers requested to adjust the timing of order request dates into later quarters. In addition, demand in the oil and gas end market was severely impacted, and we experienced some decline resulting from our intentional shift in our customer base which included the release of certain contractual obligations to customers that allowed us to leverage all products to a broader and more diversified customer base. Changes in exchange rates had a minimal impact on second quarter and year-to-date sales.

The following table presents net sales based on the geographic region of the sale for the Electronics segment (in millions):

	Three Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Americas	\$ 13.4	\$ 26.6	\$ (13.2)	(49.6)%
EMEA	1.9	1.8	0.1	5.6%
APAC	1.9	1.7	0.2	11.8%
<b>Total</b>	<b>\$ 17.2</b>	<b>\$ 30.1</b>		

  

	Six Months Ended		\$ Change	% Change
	June 27, 2020	June 29, 2019		
Americas	\$ 35.0	\$ 52.8	\$ (17.8)	(33.7)%
EMEA	4.4	4.3	0.1	2.3%
APAC	3.5	3.4	0.1	2.9%
<b>Total</b>	<b>\$ 42.9</b>	<b>\$ 60.5</b>		

During the second quarter of 2020, sales to the Americas region declined 49.6% while sales to the EMEA and APAC regions improved 5.6% and 11.8%, respectively, compared with the prior-year second quarter. For the 2020 year-to-date period, sales to the Americas region fell by 33.7% while sales to the EMEA and APAC regions grew slightly, compared with the prior year comparable period.

Second quarter gross profit dropped \$6.6 million, 47.8%, compared with the second quarter of the prior year, primarily due to the lower sales volume. Gross profit margin for the same period contracted by 3.7 percentage points driven by decreased leverage of fixed costs on lower sales volume. The negative impacts were partially offset by cost management efforts that successfully lowered the segments fixed cost base. Gross profit for the six months ended June 27, 2020 decreased by \$8.3 million, 30.0%, compared with the same period in 2019, while gross profit margin contracted from the prior year-to-date period by 0.5 percentage points. Year-to-date margin was impacted by further cost management efforts and a \$0.9 million non-recurring benefit from the release of contractual obligations to customers.

SEA expenses decreased by \$1.0 million in the second quarter of 2020 compared with the second quarter of 2019, as non-essential spending was eliminated in anticipation of decreased sales volume. Cost saving measures also focused on managing fixed personnel costs. SEA costs as a percentage of sales increased 12.4 percentage points to 36.6% primarily due to reduced leverage of the fixed costs base on lower sales volume. SEA expenses for the year-to-date period decreased by \$1.0 million, or 6.8%, compared with the prior-year period. While numerous cost management efforts have been implemented, we have continued to invest in the engineering and R&D necessary to support new product development.

As a result of the impacts to gross profit and SEA costs noted above, operating income declined \$5.6 million during the second quarter, and \$7.3 million for the year-to-date period, compared to the 2019 comparable periods.

### **Corporate and Other**

Certain costs are excluded from business segment results as they are not used in evaluating the results of, or in allocating resources to, our operating segments. For the second quarter of 2020, these costs totaled \$6.2 million, of which \$4.4 million was amortization of acquisition-related intangible assets and \$1.6 million was for costs associated with the separation and transition of our former and current Chief Executive Officer. Year-to-date, corporate and other costs totaled \$42.5 million, representing an increase of \$33.8 million over the prior-year period caused by a goodwill impairment charge totaling \$31.9 million and \$1.8 million of CEO transition costs. Refer to Note 6 to the Consolidated, Unaudited Financial Statements for additional discussion of the first quarter goodwill impairment charge.

### **Interest Expense, net**

Net interest expense declined to \$2.9 million for the second quarter of 2020 compared with \$4.0 million for the prior-year quarter. Average net debt declined to \$258.8 million compared with \$326.5 million during the second quarter of 2019. Year-to-date net interest expense was down to \$5.8 million compared with \$8.4 million during the comparable period of 2019. Average net debt for the 2020 year-to-date period totaled \$264.4 million compared with \$330.5 million in the comparable period of 2019. The decreases primarily resulted from debt repayments.

### **Income Taxes**

The second quarter provision for income taxes was 4.7% of pretax income compared with 21.3% for the 2019 second quarter. The year-to-date provision was 15.0% and 21.7% of pretax income for 2020 and 2019, respectively, after adjusting for the impact of the goodwill impairment charge. The tax provision for the second quarter of 2020 included certain one-time benefits that reduced the effective tax rate for the period. The majority of the \$2.6 million of one-time benefits was due to the elimination of certain IRAP obligations in Italy in response to COVID-19 and availing the Company of the ACE benefit in Italy. The effective rate for the second quarter of 2020 before discrete items was 22.7%. These effective rates fluctuate relative to the levels of income and different tax rates in effect among the countries in which we sell our products.

On March 27, 2020, the President of the U.S. signed the Coronavirus Aid, Relief, and Economic Security ("CARES") Act, a substantial tax-and-spending package intended to provide additional economic stimulus to address the impact of the COVID-19 pandemic. The Company has evaluated the various income and payroll tax provisions and expects little or no impact to tax expense. However, the Company is taking advantage of the various payment deferrals allowed and employee retention credits afforded by the CARES Act and other similar state and/or foreign liquidity measures.

## 2020 OUTLOOK

As a result of the continued and evolving economic impact of COVID-19, we believe that our 2020 financial results will continue to be impacted, but the magnitude and duration of the impact is uncertain. In addition, production at any of our facilities may be further affected as a result of possible future government, market or Company actions due to COVID-19.

As a result of the evolving economic impact of COVID-19, we have implemented the following measures to preserve liquidity and mitigate the effects of the downturn.

- Reductions in our temporary labor force;
- Reductions in overtime;
- A hiring freeze across all business units, except for key positions;
- Furloughs, layoffs and temporary salary reductions;
- Reduction in the use of contingent labor;
- Reductions in discretionary spend;
- Postponement of non-essential capital expenditures;
- Temporary 20% salary reduction for all officers of the Company;
- 20% reduction in director compensation for the remainder of the year; and
- Entered into a €5 million note with Intesa Sanpaolo S.p.A.

In the event that economic conditions were to worsen for a protracted period of time, we would have several options available to ensure liquidity as detailed below.

- Reducing working hours to lower payroll expense;
- Additional salary reductions, furloughs and/or layoffs;
- Further reductions in discretionary spending;
- Drawing on the available balances on our credit lines; and/or
- Reducing or suspending the dividend to shareholders.

The extent of such actions will be determined by the magnitude and duration of the economic downturn.

With ongoing significant uncertainty, we do not have sufficient visibility to reinstate guidance for 2020. We expect our third quarter will be the trough for us this year given the lower levels in our order book at the end of June. We believe from there we should see recovery with improving order levels.

## LIQUIDITY AND CAPITAL RESOURCES

Historically, our primary source of capital has been cash generated from operations. In recent years, we have used borrowings on our credit facilities to fund acquisitions. During the first six months of 2020, cash provided by operating activities totaled \$40.3 million. At the end of the quarter we had \$37.0 million of cash and cash equivalents on hand and \$207.4 million of available credit on our revolving credit facilities. We also have a \$200 million accordion feature available on our credit facility, subject to certain pro forma compliance requirements, intended to support potential future acquisitions. As of the date of this filing, the Company was in compliance with all debt covenants related to the credit agreement.

Our principal uses of cash are paying operating expenses, paying dividends to shareholders, making capital expenditures, servicing debt and making acquisition-related payments.

We believe that cash generated from operations and our borrowing availability under our credit facilities will be sufficient to satisfy our operating expenses. In light of current economic uncertainty, we are actively managing operating costs and capital expenditures, which is expected to provide adequate liquidity beyond the next twelve months. In the event that economic conditions were to severely worsen for a protracted period of time, we would have several options available, in addition to increased borrowing to ensure liquidity, as discussed previously.

### *Cash Flows*

The following table summarizes our cash flows for the periods (in millions):

	Six Months Ended		\$ Change
	June 27, 2020	June 29, 2019	
Net cash provided by operating activities	\$ 40.3	\$ 25.4	\$ 14.9
Net cash used in investing activities	(5.5)	(14.8)	9.3
Net cash used in financing activities	(19.7)	(21.4)	1.7
Effect of exchange rate changes on cash	(0.3)	0.6	(0.9)
Net increase (decrease) in cash	<u>\$ 14.8</u>	<u>\$ (10.2)</u>	<u>\$ 25.0</u>

Cash on hand increased \$14.8 million from \$22.2 million at the end of 2019 to \$37.0 million at June 27, 2020. Changes in exchange rates during the six months ended June 27, 2020 unfavorably impacted cash and cash equivalents by \$0.3 million. Cash balances on hand are a result of our cash management strategy which focuses on maintaining sufficient cash to fund operations while reinvesting cash in the Company and also paying down borrowings on our credit facilities. During the first six months of 2020, we conserved cash to provide liquidity for potential future cash flow needs due to the economic impact of the COVID-19 pandemic.

### *Operating activities*

Cash from operations increased \$14.9 million, 58.7%, compared with the prior-year period. \$10.7 million of the fluctuation resulted from the 2019 payment on the contingent consideration liability related to the Enovation Controls acquisition. The remaining increase of \$4.2 million resulted from improved cash flow from operating assets and liabilities offset by decreased cash earnings. Changes in inventory and accounts receivable reduced cash by \$7.8 million and \$21.9 million during the first six months of 2020 and 2019, respectively. Days sales outstanding increased slightly during the current period, up to 56 days from 52 days as of June 29, 2019. We have not experienced significant delays in collection of accounts receivable balances from customers as a result of the COVID-19 pandemic. Days of inventory on hand went up to 105 as of June 27, 2020, compared with 96 as of June 29, 2019, impacted by softer than expected demand during the quarter and an increase in certain purchased parts inventories to mitigate the risk of potential supplier constraints. There has been no decline in the net realizable value of our inventory as a result of recent economic conditions.

We have considered the impacts of the current economic environment on our long-lived assets and determined that there have been no indications that the recorded value of our long-lived assets may not be recoverable.

### *Investing activities*

Capital expenditures totaled \$5.2 million for the first six months of 2020, a decrease of \$10.2 million over the prior-year comparable period. Current year expenditures primarily consist of purchases of machinery and equipment. Due to the current economic conditions and uncertainty of future cash flows, capital expenditure projects are being evaluated and several have been postponed. We are currently only proceeding with critical projects.

### *Financing activities*

Cash flows used in financing activities totaled \$19.7 million during the first six months of 2020, compared with cash used of \$21.4 million in the prior-year period. The reduction was due to \$7.1 million of the 2019 payment of the contingent consideration liability related to the Enovation Controls acquisition, partially offset by increased debt repayments, net of additional borrowings, of \$5.4 million.

During the second quarter, we entered into a term facility with Intesa Sanpaolo S.p.A to provide us with additional liquidity of €5.0 million. We also entered into a term loan and a line of credit with Citibank that allows maximum borrowings of RMB 65.0 million in order to facilitate operational expansion in China.

During the second quarter of 2020, we declared a quarterly cash dividend of \$0.09 per share payable on July 20, 2020, to shareholders of record as of July 5, 2020. The declaration and payment of future dividends is subject to the sole discretion of the Board of Directors, and any determination as to the payment of future dividends will depend upon our profitability, financial condition, capital needs, future prospects and other factors deemed pertinent by the Board of Directors.

#### ***Off Balance Sheet Arrangements***

We do not engage in any off balance sheet financing arrangements. In particular, we do not have any material interest in variable interest entities, which include special purpose entities and structured finance entities.

#### ***Inflation***

The impact of inflation on our operating results has been moderate in recent years, reflecting generally lower rates of inflation in the economies in which we operate. While inflation has not had, and we do not expect that it will have, a material impact upon operating results, there is no assurance that our business will not be affected by inflation in the future.

#### ***Critical Accounting Policies and Estimates***

We currently apply judgment and estimates which may have a material effect on the eventual outcome of assets, liabilities, revenues and expenses for impairment of long-lived assets, inventory, goodwill, accruals, income taxes and fair value measurements. Our critical accounting policies and estimates are included in our Form 10-K, and any changes made during the first six months of 2020, are disclosed in Note 2 to the Consolidated, Unaudited Financial Statements.

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

See “Item 7A – Quantitative and Qualitative Disclosures about Market Risk” in our Form 10-K. There were no material changes during the six months ended June 27, 2020.

### **Item 4. CONTROLS AND PROCEDURES.**

The Company’s management, with the participation of the Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company’s “disclosure controls and procedures” (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report, have concluded that our disclosure controls and procedures are effective and are designed to ensure that the information we are required to disclose is recorded, processed, summarized and reported within the necessary time periods. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports that we file or submit pursuant to the Securities Exchange Act of 1934, as amended, is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

During the second quarter of 2020, we continued to have employees in administrative functions work remotely if they were able to do so effectively. Management has evaluated the effect of this change on internal control over financial reporting and disclosure controls and procedures and determined that it has not had a material effect on our internal control over financial reporting.

There were no changes in our internal control over financial reporting identified in management's evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Securities Exchange Act of 1934, as amended, during the period covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



## PART II: OTHER INFORMATION

### Item 1. LEGAL PROCEEDINGS.

None.

### Item 1A. RISK FACTORS.

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors that affect our business and financial results that are discussed in Part I, Item 1A, "Risk Factors" of our Form 10-K and Part II, Item 1A, "Risk Factors" of our Form 10-Q for the quarter ended March 28, 2020. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Other than as set forth below, there have been no material changes to such risk factors.

### Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

### Item 3. DEFAULTS UPON SENIOR SECURITIES.

None.

### Item 4. MINE SAFETY DISCLOSURES.

Not applicable.

### Item 5. OTHER INFORMATION.

None.

**Item 6. EXHIBITS.**

Exhibits:

<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.1+	<a href="#"><u>Helios Technologies 2020 Executive Compensation Policy (previously filed as Exhibit 10.1+ to the Company's Form 8-K filed on March 3, 2020, and incorporated herein by reference).</u></a>
10.2+	<a href="#"><u>Form of Restricted Stock Unit and Stock Option Agreement (previously filed as Exhibit 10.2+ to the Company's Form 8-K filed on March 3, 2020, and incorporated herein by reference).</u></a>
31.1	<a href="#"><u>CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
31.2	<a href="#"><u>CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
32.1	<a href="#"><u>CEO Certification pursuant to 18 U.S.C. § 1350.</u></a>
32.2	<a href="#"><u>CFO Certification pursuant to 18 U.S.C. § 1350.</u></a>
101.INS	XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended June 27, 2020, has been formatted in Inline XBRL.
+	Executive management contract or compensatory plan or arrangement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 4, 2020

HELIOS TECHNOLOGIES, INC.

By: /s/ Tricia L. Fulton  
Tricia L. Fulton  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

## CERTIFICATION

I, Josef Matosevic, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 27, 2020, of Helios Technologies;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2020

/s/ Josef Matosevic

Josef Matosevic

President, Chief Executive Officer

## CERTIFICATION

I, Tricia L. Fulton, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 27, 2020, of Helios Technologies;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2020

/s/ Tricia L. Fulton

Tricia L. Fulton  
Chief Financial Officer  
(Principle Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. § 1350**

I, Josef Matosevic, the Chief Executive Officer of Helios Technologies (the "Company"), certify that (i) the Quarterly Report on Form 10-Q for the Company for the quarter ended June 27, 2020 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 4, 2020

/s/ Josef Matosevic  
Josef Matosevic  
Chief Executive Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. § 1350**

I, Tricia L. Fulton, the Chief Financial Officer of Helios Technologies (the “Company”), certify that (i) the Quarterly Report on Form 10-Q for the Company for the quarter ended June 27, 2020 (the “Report”), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 4, 2020

/s/ Tricia L. Fulton

Tricia L. Fulton

Chief Financial Officer

(Principle Financial and Accounting Officer)